

PT TBS Energi Utama Tbk Announces Q1 2024 Financial Performance, Emphasizes Sustainable Growth and Energy Innovation Expansion

Jakarta, May 7, 2024 – PT TBS Energi Utama Tbk (IDX: TOBA) ("the Company"), an integrated energy company committed to sustainable development and accelerating the energy transition in Indonesia, has announced strong financial growth for the first quarter of 2024 (Q1 2024). Despite challenging conditions in the global coal market, the Company recorded a 14.5% year-over-year increase in Adjusted EBITDA to US\$38.0 million and a net profit rise of 12.3% to US\$16.4 million.

The Company's financial stability was primarily supported by operations at its Coal Fired Small Power Plant (CFSP), Sulbagut-1 (2x50MW) in North Gorontalo, Gorontalo Province, and Sulut-3 (2x50MW) in North Minahasa, North Sulawesi Province. This sector provided significant contributions amidst fluctuating coal prices.

Moreover, the Company achieved an additional US\$1.3 million in EBITDA from its green business line following recent acquisitions of ARAH Group and Asia Medical Enviro Services (AMES) in the waste management sector. This represents a significant advance in the Company's commitment to sustainable growth. This strategic move is expected to provide stronger EBITDA stability and cash flow as we enter the 2024 fiscal year and beyond.

Mufti Utomo, TBS Director, emphasized that the Company's decision to enter the energy generation sector has had a significant positive impact. Increased coal production and sales volumes by 28.6% and a reduction in the Stripping Ratio by 25.5% also helped the Company achieve positive cash flow and EBITDA for its business. This strategic step is expected to provide greater EBITDA stability and stronger cash flow as the Company enters the 2024 fiscal year and beyond.

"Our decision to venture into the power generation sector has had a positive impact, contributing approximately 44% to Adjusted EBITDA. We are determined to meet global challenges by implementing a sustainable diversification strategy, which includes investments in green initiatives like the 46 MWp Batam Floating Solar Power Plant project and the development of the Electrum H5 electric bike," stated Mufti.

The Company's subsidiary in the two-wheeled electric vehicle sector, Electrum, has also marked significant achievements with 1,000 electric bikes on the roads and an addition of 147 Battery Swap Stations. This demonstrates the Company's commitment to leading the transformation of the electric vehicle ecosystem in Indonesia, aligning with government initiatives for a greener energy transition.

In terms of cash flow management, the Company reported substantial improvements, with operational cash flow earnings of US\$27.1 million in Q1 2024, reflecting the Company's stable and robust financial condition.

Juli Oktarina, another TBS Director, added, "The diversification strategy we have been focusing on for some time is yielding increasingly positive results, and it strengthens our commitment to developing a sustainable business. This diversification not only enhances our financial performance but also significantly reduces the Company's risk profile."



The Company also recorded significant operational efficiency improvements, with a 28.6% increase in coal production and sales volumes and a substantial reduction in the Stripping Ratio, contributing to increased profitability amid fluctuating global market conditions.

With strong support from the renewable energy sector and other environmentally friendly business initiatives, the Company is optimistic about achieving its 'Towards a Better Society 2030' (TBS2030) commitment, reinforcing its dedication to creating a more sustainable future.

About TBS

PT TBS Energi Utama Tbk ("TBS") is currently undergoing a significant transition towards a greener business model. At present, TBS is engaged in a variety of business activities including electricity generation, mining, plantations, renewable energy, electric vehicles, and waste management, all managed through its subsidiaries. With a strong commitment, TBS is striving to reduce its carbon footprint and enhance environmental sustainability for the well-being of future generations. TBS aims to achieve carbon neutrality by 2030, aligning with global commitments to a better environment.

In an effort to advance the renewable and sustainable energy sector, TBS, in partnership with PT PLN Nusantara Power (PLN NP), has announced the signing of a Power Purchase Agreement (PPA) with PLN Batam for a duration of 25 years. This agreement pertains to the first floating solar power plant project in Batam, which boasts a capacity of 46 MWp and is located at Tembesi Reservoir. This move underscores TBS's commitment to green energy development and positions it strategically as a leader in innovation within the renewable energy sector, thereby realizing their vision of sustainability.

As a concrete manifestation of its commitment to sustainability, TBS prioritizes the reinvestment of its profits into environmentally friendly ventures, aiming to gradually reduce its involvement in the coal business. For more comprehensive information about TBS and its sustainability initiatives, please visit our website at www.tbsenergi.com.

For further information, please contact

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